

C&M BID MANAGEMENT SERVICES

REDEFINING
Bid Management

Specializing in Major Service Contract Bidding
for the Commercial Real Estate Industry



Discover the Untapped Value in Your Operating Expenses

Whether you are buying, selling or managing an existing asset, let us help you find the hidden costs in the service contracts impacting your operating expenses and net operating income.

Get to Know Us

Professional Bid Management

C & M Bid Management has been providing unparalleled expertise in major service contract bidding since 1998. Our primary focus is in janitorial, security, and engineering contract services, where we consistently identify exceptional cost savings in both union and non-union markets.

Flexible Solutions for Your Business Needs

Our clients consistently benefit from our proven, systematic and objective approach to the bidding process. Bid management solutions are tailored to fit the needs of each individual asset.

1. ### Maintain Control

You choose the bidders.
You determine final contract award.
We handle the details.

2. ### Conserve Resources

Experts help maximize bid results without tapping the valuable resources of on-site management teams.

3. ### Gain Valuable Insight

Our comprehensive bid analysis positions you to make the most informed decisions for your assets.

Our Services

Maximize Value

Bid Management Experts
Save Your Team Time & Money

No Surprises

Success-Based Compensation
No Hidden Fees

Secure Data

We Take the Security of Your Information Seriously



Janitorial | Security | Engineering
Contract Bid Management

Serving All U.S. Markets



Knowledge & Experience.

Our company founders are former executives and officers of leading commercial real estate management, janitorial and security organizations.



Flexible Solutions.

We customize our services to fit the unique needs of your organization and the properties you oversee.

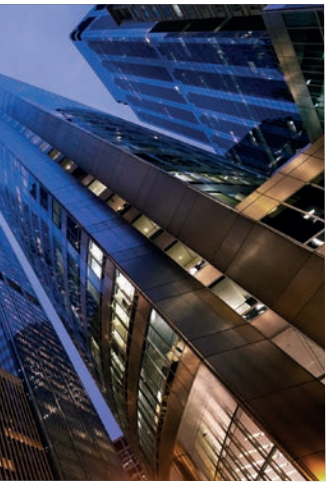


Results You Can Take to the Bank.

Our specialized knowledge and industry insight can significantly improve on the bid results of projects previously performed by clients internally.

Achieve More

Our specialists help you maximize the value of your largest service contracts through competitive pricing, enhanced service quality, and informed decision-making.



Our focused bid management services offer an unbiased approach to the RFP process.

- We begin each bid with a complete understanding of existing contract conditions, specifications, labor, and service costs.
- Our experience in local markets, coupled with our knowledge of contractor capabilities, pricing models and union requirements, allows us to develop an effective bid strategy that will deliver optimal results.
- We will revise and update your program specifications and develop a comprehensive RFP for distribution to your chosen bid participants. You choose the bidders; however, we can recommend or qualify local service providers at your request.
- We will provide your team with a comprehensive bid analysis including contractor reference verifications, capabilities comparison, pricing comparison and financial overview.



Our Valued Partnerships Include:

Avison Young
Aquila Commercial
Beacon Capital Partners
BentallGreenOak
Brookfield Properties
The Buccini/Pollin Group
Callahan Capital Partners
CBRE
CBRE Investment Management
CIM Group
Clarion Partners
Cushman & Wakefield
Douglas Emmett
Embarcadero Capital Partners
The Excelsior Group
Golub & Company
Ivanhoé Cambridge
JLL
KBS Realty Advisors
KG Investment Properties
LBA Realty
Lillibridge Healthcare Services
Macerich
New York Life Real Estate Investors
R2 Companies
Rising Realty Partners
Sunset Development Company
Transwestern & MBRE
Urban Renaissance Group
Unico Properties
Universal Music Group
USAA Real Estate (Affinius Capital)
Ventas Investment Management
Wright Runstad & Company
Zeller

Let's Connect!

Unsure if outsourcing bid management is the right move for your commercial asset? Contact us to discuss your unique situation. We're here to help.

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Contact Us

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